



New Directions



A Career Solutions career counselling/coaching tool.

Career Solutions

Commenced 6 January 2011 : Printed 6 January 2011

for

Ron SAMPLE

Age: 49 Sex: Male

Reason for Career Decision : Career Development Planning

Type of Work Preferred : Full time employment
: Part time/casual employment
: Contract/consultancy work

EDUCATION and TRAINING

Current Study/Training

None

Previous Study/Qualifications

B. Engineering : 1984

Dip. Engineering : 1981

(School Performance at approximately 15/16 years of age)

English : Above average

Science : ★ Well above average

Society & Environment : Average to slightly above average

Mathematics : ★ Well above average

★ Favourites Disliked

Favourite Elective/Option Subjects

Design & Technology/Ind.Arts : ★

Physical Ed./Outdoor Ed. : ★

Future Study/Training

International Project Management :

WORK HISTORY

Current Work : Full time work

Job/Occupation	Satisfaction (rate out of 10)	Total Years/Months	Supervisory Years/Months
Senior Engineer	/10 : Full time	10 / 0	10 / 0
Engineer	/10 : Full time	8 / 0	6 / 0
Trades Assistant	/10 : Full time	2 / 0	0 / 0

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Job Satisfaction Summary
Likes (list what you like/dislike most about your current/previous work) *Dislikes*

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PERSONAL CHARACTERISTICS

Drive Level : High
General Health : Good
Stress Coping : Good
Self Esteem : Satisfactory ‡

‡ You may wish to explore some self esteem development strategies.

PERSONAL WORK VALUES

Most Important Values : * **High achievement**
 : * **High salary**
 : * **Leadership**
 : * **Challenging work**

* Your "Values" pattern suggests a desire for high achievement and progression within chosen career paths.

PERSONAL CIRCUMSTANCES

Work Condition Preferences : No needles, blood or surgery
 : No working with heights
 : No high personal risk
 : No heavy physical work
 : No shift work/night work/odd hours

Physical/Medical Considerations : Colour blindness
 : Eyesight problems
 : Hearing difficulties

Career Planning Considerations : Hobbies/leisure/social activities
 : Geographic location/relocation

COMMITMENTS

Financial obligations : Moderate
Time with Family : Moderate
Time spent with friends/social activities : Moderate
Time spent on study/leisure/hobbies/sport : Moderate
Time spent on health/well being/spiritual activities : Low

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Number of Children/Dependants : No

WORK SKILLS

(Ron's Self Estimates)

√ Highest rated Work Skills
★ Likes ☒ Dislikes
Keen to develop these skills further

Practical/Creative Skills

Detailed work/concentration : Above average
Eye/hand co-ordination/hand skills : Above average
Solving practical problems √:★Well above average
Physical strength/endurance : Average to slightly below average
Using tools/utensils/equipment : Above average
Creating/innovating : Average to slightly above average

Organising/Thinking Skills

Organising/planning √: Well above average
Reading/following written manuals : Above average
#Computing/IT/word processing : Average to slightly above average
Strategic thinking/complex reasoning :★Above average
Clerical/administration/secretarial : Above average
Number work/maths/finance √:★Well above average
Writing reports/letters : Average to slightly above average

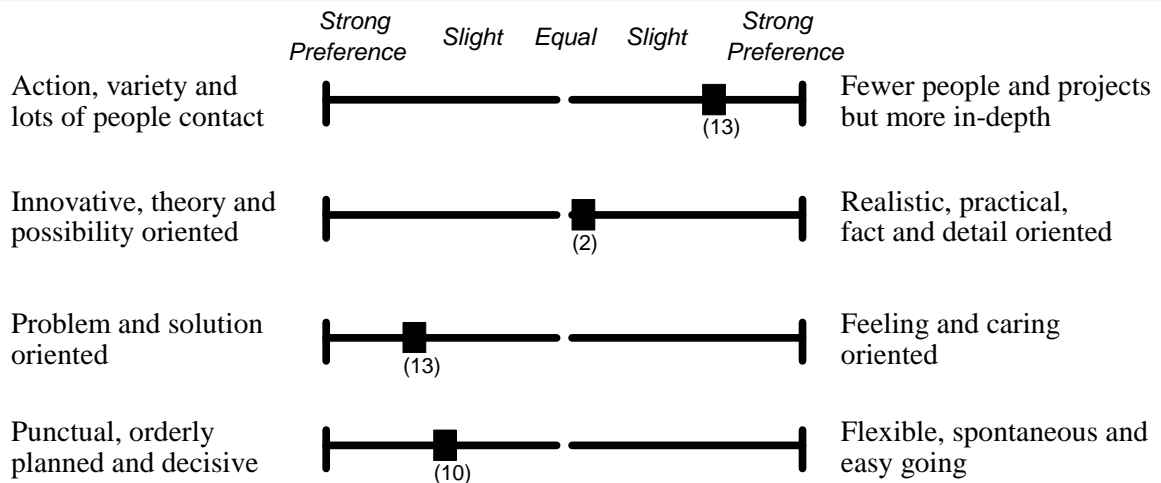
People Skills

Helping people : Average to slightly above average
Leadership/managing/supervising :★Above average
Motivating/training/instructing : Average to slightly above average
Influencing/marketing/selling :☒Average to slightly below average
Self marketing :☒Average to slightly below average

English/Arithmetic Skills

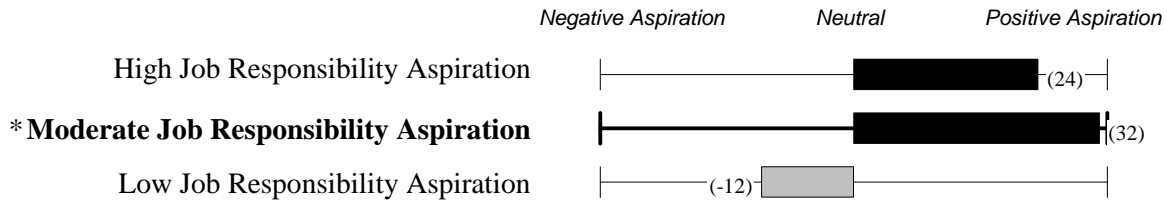
English - Spoken : Above average
English - Written : Above average
Arithmetic - No calculator √:★Well above average
Arithmetic - With calculator √:★Well above average

PERSONAL PREFERENCES PROFILE



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JOB RESPONSIBILITY ASPIRATION PROFILE



**At this stage your Job Responsibility Aspirations suggest that you are likely to prefer work situations which provide opportunities to make decisions, and/or to supervise people.*

LEISURE INTERESTS

Ron's Leisure Interests : **Golf**
: **Flying**

SPECIAL TALENTS

Ron's Special Talents : **Problem Solving**
: **Good Organiser**

OWN CAREER IDEAS

Ron's Career Ideas : **International Project Manager**

CAREER DREAMS

Ron's Career Dreams : **Live and Work in Thailand As a Project Officer**
Career Exploration Level : University (professionals/specialists)

CAREER PLANNING ELEMENTS

(list displayed in career planning element group order)
University (professionals/specialists) Career Exploration Level

Consultant	Self employment
Challenging work	Problem solving
Advising - individuals/small groups	Administration/financial
Organised/orderly work environment	Scientific/technical

Draw lines to link together career planning elements with common themes

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INDUSTRIES

(likely compatible options in alphabetic order)
University (professionals/specialists) Career Exploration Level

Compatible with Personal Preferences Profile and some current Work Interests

*Building/Construction	Clerical/Administrative
*Engineering	Finance/Accounting/Bookkeeping
Information Technology/Computing	*International Trade Relations
Investments/Insurance	*Mathematical/Statistical
Science - Medical/Chemical/Pharmaceutical	Telecommunications

Compatible with Personal Preferences Profile, but not necessarily current Work Interests

Crafts

Compatible with Work Interests, but not necessarily Personal Preferences Profile

Community Services/Welfare	Customer Service/Public Relations
Education/Teaching/Training	*Electrical/Energy/Power
Human Resources/Personnel	Industrial Relations/Mediation
*Management	*Mining/Explosives
Personal Services	*Property/Real Estate
*Science - Environmental/Agricultural	

** Ron's Selected Industries*

Draw lines to link together any Selected Industries which have common themes.

Industries compatible with Personal Preferences Profile, but not current Work Interests

<i>Defence Forces/Military</i>	<i>Law/Legal/Courts</i>
<i>Logistics/Transport/Freight Handling</i>	<i>Science - Physical/Geological</i>
<i>Sport and Recreation</i>	

CAREER CLUSTERS

(related to Industry selections)
University (professionals/specialists) Career Exploration Level

Architects/Landscape Architects	Auctioneers
*Building/Construction Managers/Builders	Cartographers
*Chief Executives/General Managers/Directors	Diplomats/Ambassadors/Foreign Affairs
Engineers - Civil	Engineers - Electrical/Electronics
*Engineers - Mechanical/Production/Plant	*Engineers - Mining/Chemical/Materials
Environment/Agricultural Scientists/Advisers	Environmental/Marine/Landcare Officers
*Financial Investment Advisers/Actuaries	Geologists/Geophysicists/Metallurgists
Human Resource/Personnel Managers	Importers/Exporters/Wholesalers
International Trade/Cultural Liaison Workers	Life/Biological Scientists
*Management Consultants	Managers-Marketing/Customer Service/Sales
Managers-Technical	Marine Biologists/Scientists
Mathematicians/Statisticians	Policy/Planning Managers
*Program/Project Managers	*Property Managers/Asset Managers
Real Estate Salespersons/Administrators	Science Technicians/Technical Officers
*Self Employed/Business Owner/Entrepreneur	Surveyors/Aerial Surveyors
Urban/Regional/Town Planners	*Valuers/Property Valuers

** Ron's Selected Career Clusters*

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OCCUPATIONS

(related to Career Cluster selections)

University (professionals/specialists) Career Exploration Level

- | | |
|---|--|
| <ul style="list-style-type: none"> *Actuary Builder/Professional Builder Chemical Engineer Financial Investment Adviser Materials Engineer *Mining Engineer (not Petroleum){a} *Production/Plant Engineer{a} *Property Manager/Investor{b} *Valuer/Property Valuer | <ul style="list-style-type: none"> *Asset Manager *Building/Construction Manager Chief Executive/General Manager/Director *Management Consultant *Mechanical Engineer{a} Petroleum Engineer{a} *Program/Project Manager Self Employed/Business Owner |
|---|--|

** Ron's Selected Occupations*

Occupation Specific Notes

(check for possible inconsistencies between your Selected Occupations and your skills/preferences)

{a However, you expressed a dislike for shift work/odd hours.

{b Good persuading/influencing skills usually required.

Notes

Your values indicate a desire for high achievement and career progression.

You indicated that your hobbies/leisure/social activities might affect your career planning.

You indicated where you want to live (geographic location) might affect your career planning.

You may wish to develop your self marketing/promoting self skills.

Your eyesight problems may cause problems with some work.

Your hearing difficulties may cause problems with some work.

SELECTED OCCUPATIONS

(listed in order of rated preference: 1=great, 2=good, 3=OK)

University (professionals/specialists) Career Exploration Level

1 Asset Manager

Supervisors the arrangement, documentation and monitoring of property and other physical assets for an organisation.

Specialisations: Portfolio/Asset Manager, Property Securities Analyst.

Related Titles: Asset and Property Consultant, Asset and Property Manager, Asset Broker, Asset Management Consultant, Asset Portfolio Consultant, Asset Project Manager, Asset Manager.

1 Building/Construction Manager

Manages the construction of buildings and other structures and organises the physical and human resources involved in the construction process.

Specialisations: Area Coordinator, Building Construction Consultant, Building Construction Foreman, Estimator, Foreman, Procurement Manager, Project Manager, Quotation Manager, Services Coordinator, Tender Manager.

Related Titles: Building and Construction Manager, Building Manager, Contract Manager, Procurement Specialist, Project Manager, Site Manager.

1 Management Consultant

Assists business people to achieve greater efficiency in their business or organisation and to solve organisational problems in fields such as personnel, information systems, finance, research and general business strategy.

Specialisations: Business Broker, Business Coach, Senior Management Consultant.

Related Titles: Business Adviser, Business Analyst, Consultant, Consultant Contractor, Policy Advisor.

1 Mechanical Engineer

Plans, designs, organises and oversees the assembly, erection, operation and maintenance of mechanical and industrial process plant and installations.

Specialisations: Aeronautical Engineer, Agricultural Engineer, Airconditioning Engineer, Manufacturing Engineer, Marine/Maritime Engineer, Mechatronic Engineer.

Related Titles: Contracts Engineer, Maintenance Engineer, Mechanical Maintenance Engineer, Operations Engineer.

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1 Mining Engineer (not Petroleum)

Plans and directs the engineering aspects of locating and extracting minerals from the earth.

Specialisations: Maintenance Coordinator, Maintenance Planning Coordinator, Minerals Processing Engineer.

Related Titles: Contracts Engineer, Operations Engineer, Process Engineer, Production Engineer.

1 Program/Project Manager

Plans and controls the development and operation of special projects and programs for an organisation or government department, or as a consultant. These projects are usually run for a specific length of time and have specific goals to achieve.

Specialisations: Contracts Manager, Corporate Planning Manager, Head of Government Department, Policy Analyst, Policy Development Manager, Political Scientist, Procurement Specialist, Public Service Manager, Section Head (Public Service), Social Security Office Manager, Strategic Planning Manager.

Related Titles: Administration Officer, Administrative Officer, Administrative Service Officer, AO, ASO, Clerical Officer, Field Officer, Office Manager, Policy Advisor, Policy Consultant, Program Manager, Project Consultant, Project Controller, Project Coordinator, Project Director, Project Manager.

2 Actuary

Applies mathematical, statistical and economic analyses to a wide range of practical problems in areas of finance such as insurance, superannuation and investment.

Specialisations: Business Analyst, Financial Analyst, Financial Modeller, Insurance Analyst, Investment Analyst, Superannuation Adviser, Superannuation Analyst.

Related Titles: Superannuation Consultant, Superannuation Officer.

2 Production/Plant Engineer

Plans, directs and coordinates the design, construction, modification, continued performance and maintenance of equipment and machinery in industrial plants and the management and planning of manufacturing activities.

Specialisations: Industrial Engineer, Manufacturing Engineer, Marine Engineer, Methods Engineer, Military Armament Engineer, Military Instrument Engineer, Product Design Engineer, Safety Engineer.

Related Titles: Contracts Engineer, Maintenance Planning Coordinator, Maintenance Supervisor, Operations Engineer, Plant Engineer, Production Engineer, Production Supervisor.

2 Property Manager/Investor

Arranges and supervises the leasing of rental properties and/or arranges the purchase, documentation and monitoring of property assets/investments of an organisation or individual.

Specialisations: Estimating Manager, Infrastructure Development Manager, Infrastructure Manager, Portfolio Manager, Property Analyst, Property Asset Manager, Property Development Manager, Property Fund Manager, Property Securities Analyst, Property Services Manager, Real Estate Manager, Shopping Centre Manager.

Related Titles: Building Manager, Property Investor, Property Manager, Property Portfolio Manager, Property Portfolio Officer, Property Valuer.

2 Valuer/Property Valuer

Assesses the value of land, property, commercial equipment, merchandise, personal effects, household goods and works of art.

Specialisations: Plant and Machinery Valuer, Property Valuer, Real Estate Valuer.

Related Titles: Asset and Property Valuer, Asset Valuer, Property Valuer, Valuer.

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CAREER COMBINATIONS

The new work of the future will involve unique combinations of existing work, often combined with new technology. You are likely to increase your satisfaction and employability if you find ways to combine your highest rated career options.

Your highest rated Occupations have been sorted into related Career Themes (left hand column). List under Career Combinations (right hand column) as many combinations of Career Themes and/or Occupations as possible. Use brainstorming to come up with ideas. It might help to draw lines to link possible combinations of occupations (between and within themes). Be creative and inventive. Ignore realism at this stage. Some combinations will come easily, others will be more challenging to generate. Also brainstorm and link any My Own Career Ideas/Career Dreams with other Occupations/Career Themes. Later you could try asking other people to help you come up with additional combinations, including ones that also link your leisure and lifestyle preferences.*

Career Themes related to highest rated Occupations

Career Themes are work/industry groupings. Your highest rated Occupations may be linked to more than one Career Theme.*

Career Combinations

Brainstorm and list career combination ideas generated by linking as many Career Themes and/or Occupations as possible.

Technical/Engineering/Mechanical/Electrical/Electronic

- 1 Mechanical Engineer
- 1 Mining Engineer (not Petroleum)
- 2 Production/Plant Engineer

Management/Self Employment

- 1 Management Consultant
- 1 Program/Project Manager

Property/Land Development/Real Estate

- 1 Asset Manager
- 2 Property Manager/Investor
- 2 Valuer/Property Valuer

Machinery Operation/Manufacturing

- 1 Mechanical Engineer
- 2 Production/Plant Engineer

Building/Construction

- 1 Building/Construction Manager

Mining/Explosives

- 1 Mining Engineer (not Petroleum)

Finance/Investments/Insurance

- 2 Actuary
- 2 Valuer/Property Valuer

My Own Career Ideas/Career Dreams

Include these options in your career combinations (if not included in the above career themes).

- 1 Live and Work in Thailand As a Project Officer
- 1 International Project Manager

Rate each Career Combination: 1=great, 2=good, 3=OK. Upgrade any options rated 1 from 1 to a 1+ rating if they sound really great. Develop goals and detailed action plans to research your most highly rated Occupations and Career Combinations.

RON's ACTION PLAN GOALS

Goals are more often achieved if action plans are prepared and frequently updated. Use the Action Plan worksheet provided to record a step-by-step plan to research and achieve your goals.

The goals listed below have also been copied into the Action Planner program (which you can access from the career program main menu). Action Planner has a pick-and-click menu of useful tasks/steps and resources linked to each goal. It makes producing a detailed Action Plan and To-Do-List easy. Both reports can be printed and updated. Goal achievement is also more likely if you adopt a positive 'can-do' attitude and look for ways to combine and market your unique strengths and preferences. Also, find ways to bring components of longer term work/learning/life goals (such as preferred skills, people and physical environments) into your life now.

Research preferred career preferences:

Asset Manager, Building/Construction Manager, Management Consultant, Mechanical Engineer, Mining Engineer (not Petroleum), Program/Project Manager, Actuary, Production/Plant Engineer, Property Manager/Investor, Valuer/Property Valuer, Live and Work in Thailand As a Project Officer, International Project Manager

Research career combinations:

Inconsistency considerations between career preferences and skills/attributes:

Influencing/marketing/selling

Improve my:

Self marketing

Work conditions/health considerations:

Shift work/odd hours, Eyesight problems, Hearing difficulty

Personal circumstance considerations:

Hobbies/leisure/social activities, Geographic location

Research study/training options and career preference alignment:

International Project Management, Computing/IT/word processing

Include my personal work values in my work/life planning:

High achievement, High salary, Leadership, Challenging work

Research work environment alignment with these preferences:

High achievement and career progression, At this stage your Job Responsibility Aspirations suggest that you are likely to prefer work situations which provide opportunities to make decisions, and/or to supervise people.

Include special talents & best/favourite work skills in my work/life planning:

Problem Solving, Good Organiser, Solving practical problems, Number work/maths/finance, Arithmetic - No calculator, Arithmetic - With calculator

Include my work and leisure interests in my work/life planning:

Scientific/Technical/Analytical, Business/Clerical/Organising, Helping/Advising, Nature/Recreation/Mobility, Golf, Flying

Improve my:

Self esteem

Other Possible Goals

Explore new work experience/work shadowing opportunities:

Explore ways to achieve preferred work/learning and life balance:

Develop relationship building skills:

Budget effectively and make better use of money:

